



# Ringsaker Vegg- og Takelementer AS

# WELCOME TO RVT



**Mona Ørbekk**

+47 95 14 93 03

mona.orbekk@rvt.no



**Julie Olsveen**

+47 90 02 16 04

julie.olasveen@rvt.no



# AGENDA

## **Presentation:**

Our Company

Part of Nordic Waterproofing group.

Sustainable solutions

Market situation

## **Visit our factory:**

Short visit to our factory facilities





# RINGSAKER VEGG OG TAKELEMENTER AS

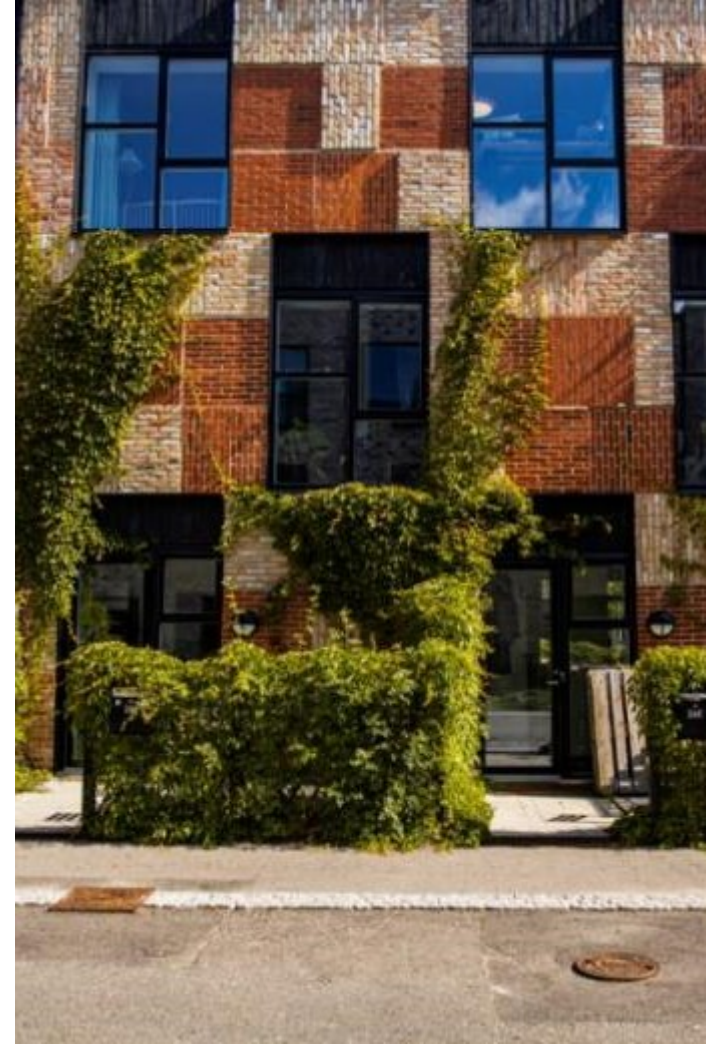
Established in 2001

70 employees

Moelv

Netsales 150-170 MNOK

60.000-65.000 m<sup>2</sup>/year



## NORDIC WATERPROOFING

The statements about the future in this document contain an element of risk and uncertainty, both in general and specific terms, and this means that actual developments may diverge considerably from the statements about the future.

NORDIC   
WATERPROOFING

## NORDIC WATERPROOFING AT A GLANCE

SUSTAINABLE WATERPROOFING AND BUILDING SOLUTIONS THAT PROTECT AND PRESERVE

### COMPANY OVERVIEW

- Nordic Waterproofing is one of the leading providers in the waterproofing market in Northern Europe
- The group develops, manufactures and distributes a full range of products and solutions for the protection of buildings and infrastructure
- Ease of installation, energy and environmental optimisation are key components of the offer

**1,318**  
EMPLOYEES<sup>4</sup>

OPERATIONS IN  
**10**  
COUNTRIES

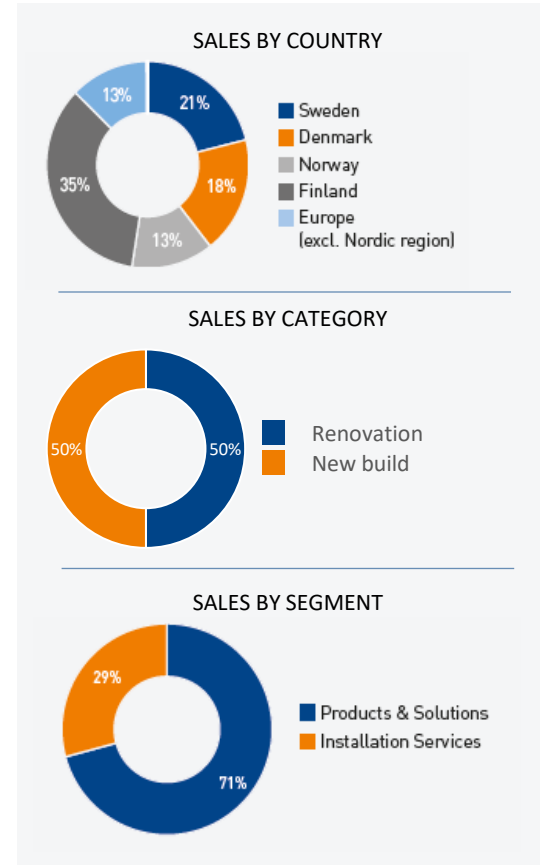
LISTED SINCE  
**2016**  
NASDAQ STOCKHOLM

SALES IN 2023  
**4,463**  
(SEKm)

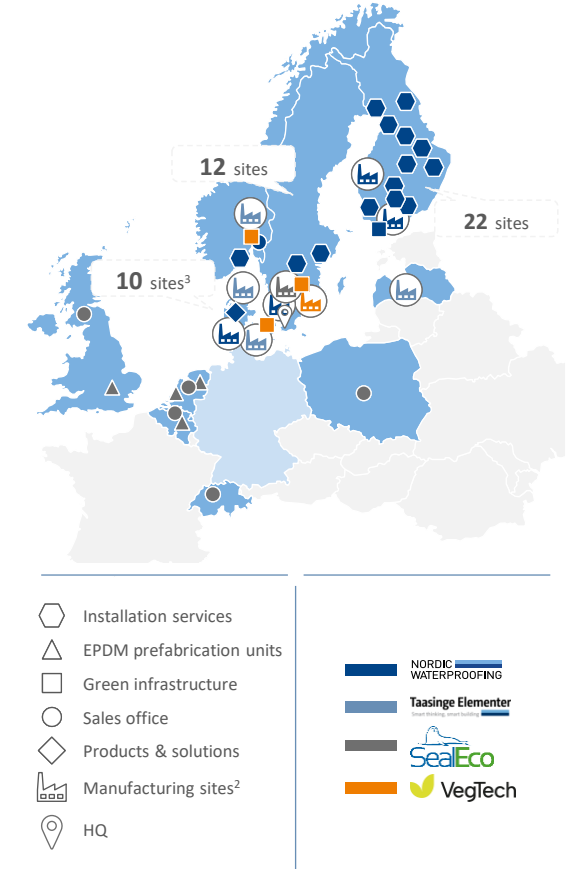
### PORTFOLIO AND BRAND OVERVIEW

PRODUCTS AND SOLUTIONS				INSTALLATION SERVICES			

### SALES SPLIT



### GEOGRAPHICAL PRESENCE<sup>1</sup>



NOTE: 1) NOT INCLUDING ALL SITES. 2) MANUFACTURING SITES INCLUDE GREEN INFRASTRUCTURE CULTIVATION, PREFABRICATED WOODEN ELEMENTS, EPDM MANUFACTURING UNITS, METAL WORKS AND BITUMEN-BASED WATERPROOFING MATERIAL. 3) EXCLUDING FRANCHISE LOCATIONS. 4) AS OF 31/12 2023.

OVER 130 YEARS OF EXPERIENCE IN WATERPROOFING AND HARSH CLIMATE SOLUTIONS

SEKm

22 ADD-ONS SINCE 2016

100% SELF-FUNDED ACQ.

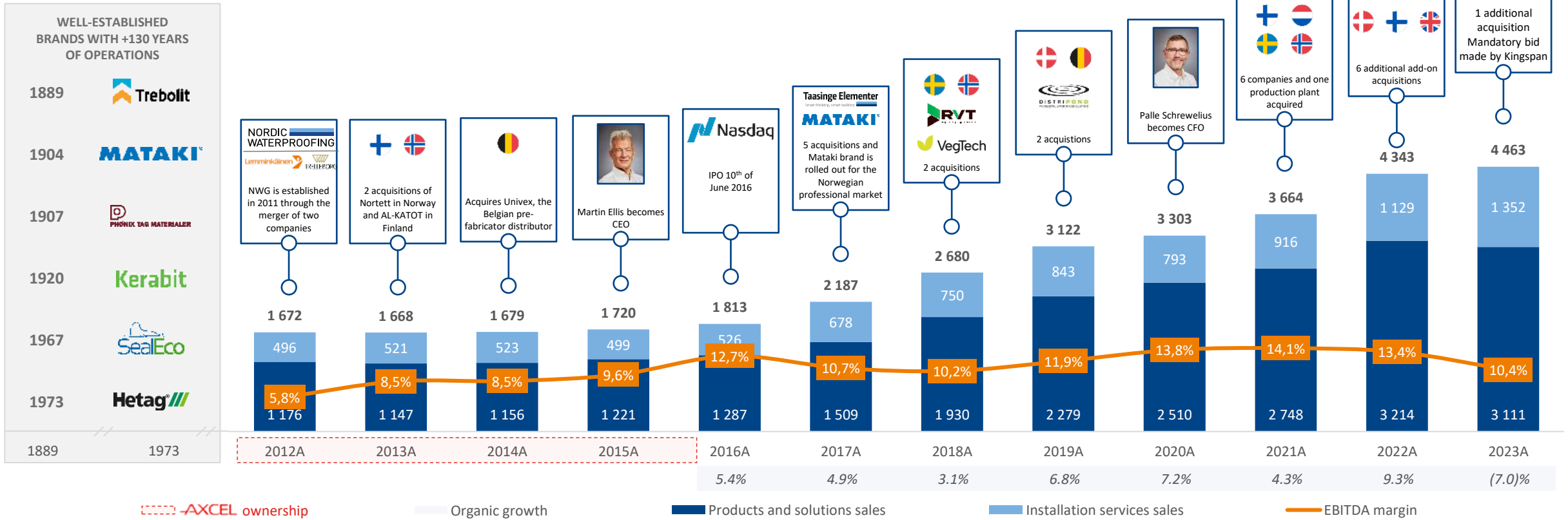
2 NEW SEGMENTS<sup>1</sup>

NORDIC WATERPROOFING

2.5x SALES SINCE 2016

+13.7% CAGR 2016 – 2023

+4.3% AVG. ORG. GROWTH SINCE 2016



NOTE: 1) SEGMENTS INCLUDE TAASINGE ELEMENTER AND VEG TECH.

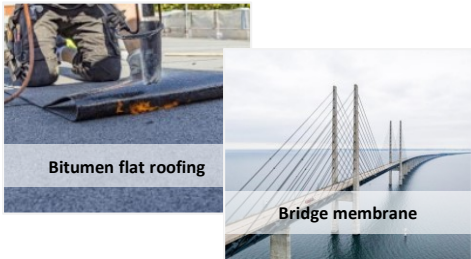
## PRODUCTS & SOLUTIONS – CRITICAL PROTECTION, EXTENDING THE LIFE OF BUILDINGS AND INFRASTRUCTURE

### DETAILED BREAKDOWN OF PRODUCT GROUPS

#### BITUMEN

- Bitumen-based waterproofing products for flat roofing, pitched roofing, bridge membranes, as well as roofing accessories

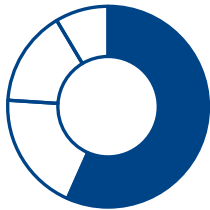
##### Product examples



##### Markets



##### Share of P&S sales



#### EPDM

- EPDM-based water and weather protection solutions for buildings and other types of constructions and lining applications

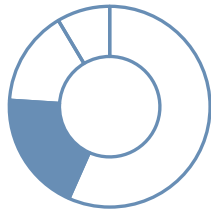
##### Product examples



##### Markets



##### Share of P&S sales



#### PREFAB ELEMENTS

- Prefab elements comprise façade elements, floors, walls, roofs and wood-based prefabricated roofing and cladding elements

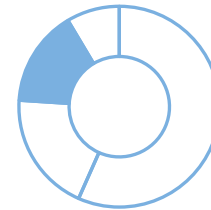
##### Product examples



##### Markets



##### Share of P&S sales



#### GREEN INFRASTRUCTURE

- Green infrastructure products of plant-based surfaces for roofs, façades, green areas in urban centres and vegetation for dams and reservoirs

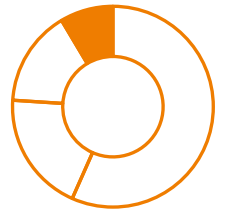
##### Product examples



##### Markets



##### Share of P&S sales



NORDIC WATERPROOFING OFFERS A WIDE RANGE OF PRODUCTS ACROSS MULTIPLE APPLICATION AREAS



# OUR STRATEGIC FOCUS AREAS

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## CLEAR SUSTAINABILITY FOCUS WITHIN BUILDING PRODUCTS

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- Mission critical product securing long-lasting protection
- Complemented with renewable and green infrastructure building products



## FORWARD INTEGRATION VALUE CHAIN STRATEGY

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- Further consolidation of market position in existing and access to new markets
- Continue to expand profitable installation business to drive product sales



## CONTINUED PRODUCT PORTFOLIO EXPANSION

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- Increased share of building materials market and broader offering to end-customer
- Synergistic opportunity to leverage existing distribution channels



**M&A AN INTEGRATED PART ACROSS ALL STRATEGIC FOCUS AREAS**



## RVT BUILDS A BETTER FUTURE FOR FUTURE GENERATIONS

- Prefabricated facade and roof elements in wood
- Project-adapted solutions for the construction of the future
- Increased quality, shorter construction time and reduced environmental footprint

Mjøstårnet - Brumunddal



# PROJECTS

Nye Fjellhamar Skole - Lørenskog



Vertikalen - Nydalen



Oslo K - Kvernerbyen



Nedre Sem Låve - Asker



- Schools
- Kindergartens
- Hospitals
- Student housings
- Elderly homes
- Office buildings
- Hotels
- Apartments

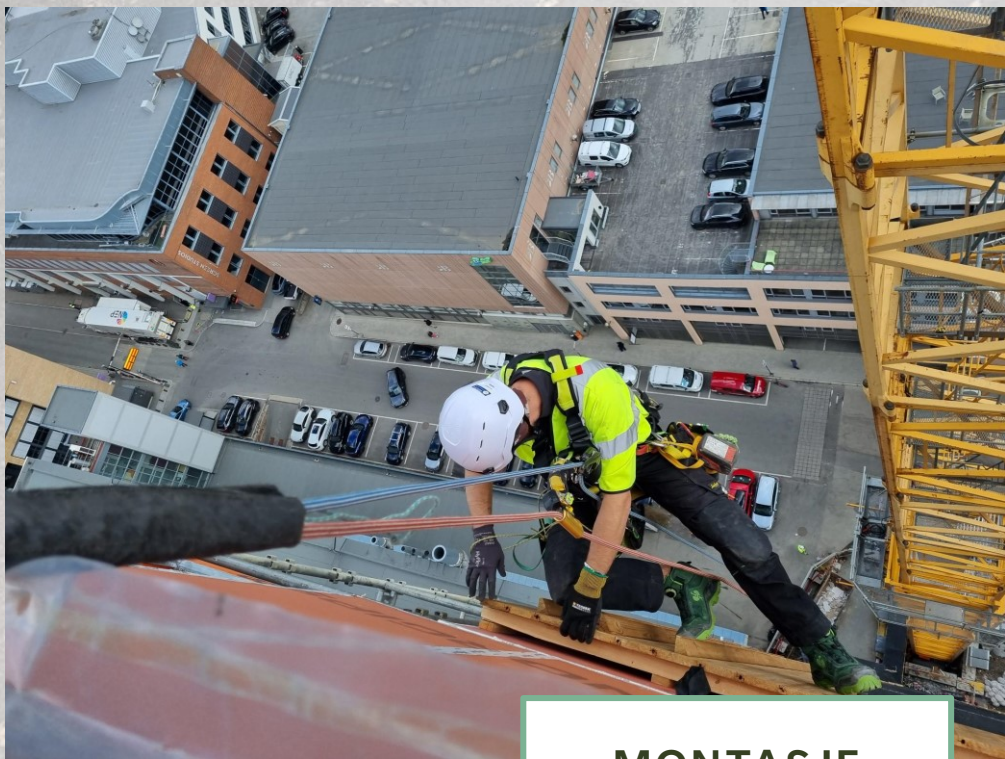
- Industrial engineering and production
- Detailed designed solutions
- Production in a dry climate
- Reduced construction time
- Less material waste
- Less waste management
- Less time on the construction site





**PRODUCTION**





**MONTASJE**



# SUSTAINABLE SOLUTIONS

## Sannerkvartalet



## HasleTre





## SANNERKVARTALET CONSTRUCTION IN THE HEIGHT

BH: Fredensborg Bolig  
TE: AF Byggfornyelse  
ARK: Studio Gorilla

Intention of the project:  
Fit more homes into an existing residential quarter

19 new loft apartments - roof elements in wood and  
construction in solid wood



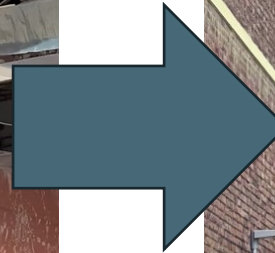
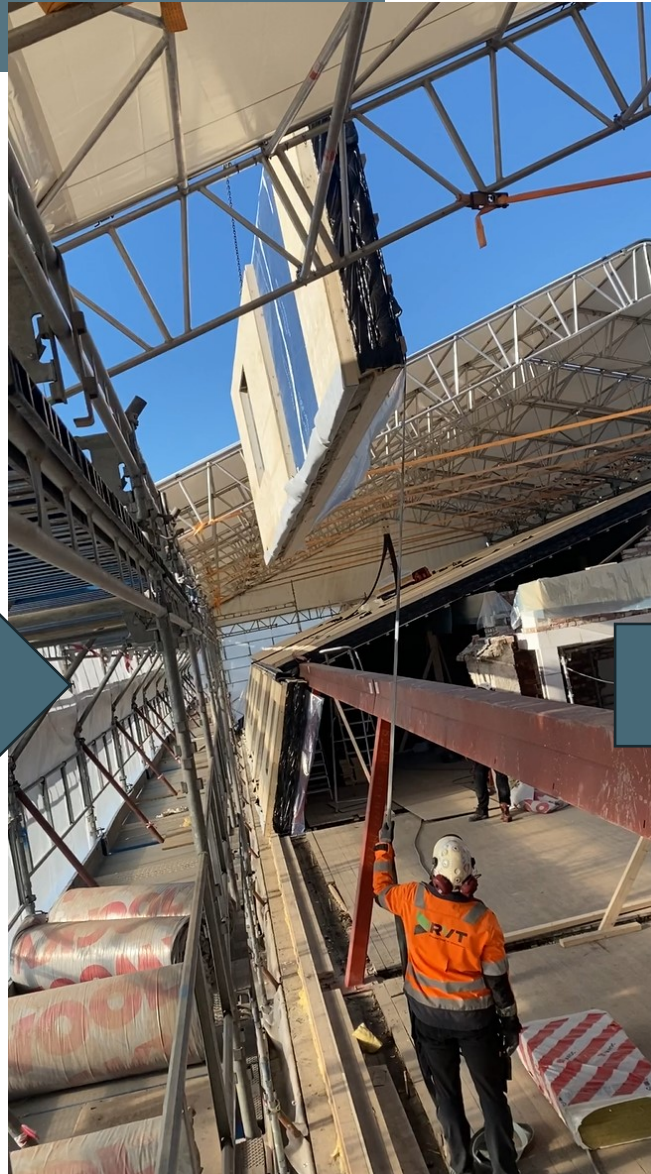
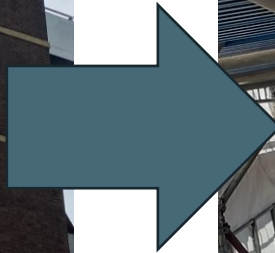
# SANNERKVARTALET CONSTRUCTION IN THE HEIGHT

Development of raw attics on existing building bodies

No interference with nature → more homes



# SANNERKVARTALET CONSTRUCTION IN THE HEIGHT



Bilde: Studio Gorilla

## HASLETRE DEMOUNTABLE BUILDING

BH: Høegh Eiendom/AF Eiendom  
TE: Seltor  
ARK: OsloTre

**Norway's first demountable and  
reusable wooden office building**

Wooden construction of the year  
2022



Bilde: OsloTre AS

## HASLETRE DEMOUNTABLE BUILDING

Three from the innermost to the outermost:

Supporting structure in solid wood and glulam, insulation of wood fiber and cladding of wood.

All components can be disassembled and reused

Model for circular buildings

A lot of planning → little time and waste on the construction site

BREEAM-NOR Excellent and fossil-free building site



Bilde: Oslo AS

# MARKET SITUATION

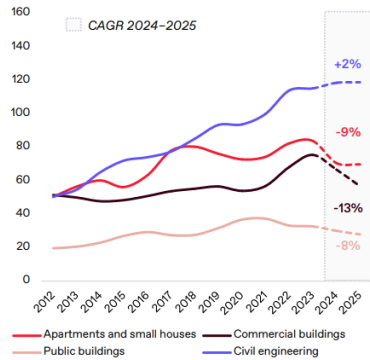
Difficult market situation

Low volume → High price pressure

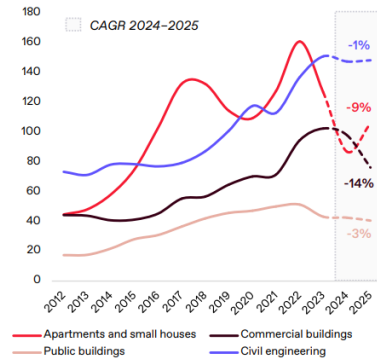
## The Scandinavian contracting markets

Historical figures and forecasts, current prices

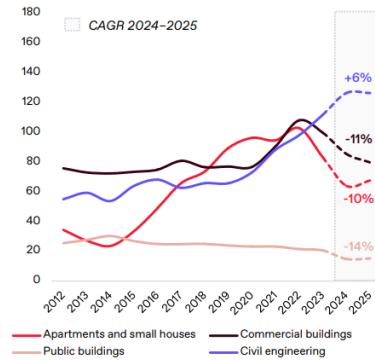
Norway, production by sector  
NOK billion, current prices



Sweden, production by sector  
NOK billion, current prices



Denmark, production by sector  
NOK billion, current prices



# Kraftig økning i konkurser i byggebransjen

Tallene på konkurser var rekordhøye i februar. Mange må nedbemanne.



## Frykter ansatteflukt til oljenæringen og ut av landet

Kronekursen, at de utenlandske arbeiderne forsvinner og at mange fagarbeidere he oljeindustrien, er det som bekymrer byggenæringen mest.

Publisert 16.45 11. jan. 2024

## Utbygger konkurs: – Rett og slett på grunn av markedssituasjonen

Tømrerbedriften Avans entreprenør er konkurs: – Nå har vi bare sett pengene brenne opp på konto, sier styreleder.



EN MINDRE: Selskapet holdt til i gamle KA-bygget i Rollag, bedre kjent som Numedal Næringspark. Nå får parken en aktør mindre. Foto: Bjørn Myrene /3DMake

Av [Maria Sharpova](#)

Sist oppdatert: 12.06.24 12:45

Del

Numedal Element AS ble dratt med i suget da største oppdragstaker gikk konkurs.

**THANK YOU FOR YOUR  
ATTENTION**

